

LANDA MEMBER MINI PROFILE

CNC Office Systems Ltd.

**Hard Copy? Hard Copy? Oh yeah.
Hard Copy!**

by Barry Eames

Way to go Router Boy. You just installed the Mother-of-All-Networks, and a whiz bang system it is too. Just look at all the neat hardware! Servers, workstations, switches... and the wiring! It is to die for. And software! Lots and lots of software! Ya done good!

OK Mr. Smarty Pants, now suppose somebody wants to make a letter. You know, those funny paper things that bend in the middle? Like email only it stains

You see Ross has a great idea. Where there's a LAN there's usually a need for document generation. And, although LANDA members are renown for their legendary networking expertise, when it comes to recommending digital document servers, colour printers and digital copier and fax systems, well... things can get a bit tricky. How do you know you're factoring in the very best solution for your client?

**Are You on Top of the Digital
World?**

when you spill your coffee on it?

Or suppose someone wants to fax or copy some information that lives outside the electronic world that you just created? Then what, LAN Man?

Don't Be Afraid of the 'D' Word

We're talkin' documents here, and Ross McKinney is the Duke of Documents! Well, all right, he's the President of CNC Office Systems Limited, and one of LANDA's newest members. But his company has been around since 1979 and he's knows a few things about documents; how to make'em, how to send'em, and how to reproduce'em.

Word:

As a strong, competent supplier of Panasonic and Data Products brands of 'digital technology document output devices' CNC is geared up to be a total solutions provider to its broad client base, which ranges from small businesses to large international companies and government groups.

Hey, we can't be experts in everything in this business. But we can partner with those who are. I think Ross is on to something here.

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