

Landa Member Mini Profile

PTI Telecommunications

When there's something's weird in the Network Neighbourhood, who ya gonna call? Ron Lepofsky would like it to be him.

The amiable President and founder of PTI telecommunications doesn't exactly carry a 'slime gun', but his company has built a solid reputation, since 1989, on demystifying data communications.

These days there are many fine vendors selling top-notch products. Often though, it isn't that the product itself is so complicated. Rather, it's the implementation of it and how it affects the existing network infrastructure that makes things, wellŠmessy.

Positioned as a data network and security solutions based company, PTI likens itself to "the mortar between the bricks". They

Aside from identifying component failures, PTI-TELL© can customize any number of real time reports on a network. These can be useful in anticipatory planning and component upgrade studies as part of a company's future business blueprint.

The historical information is displayed in simple colour graphs available on the PTI WEB site and accessible by client password (available for Internet, Frame Relay and X.25 based networks). This nifty network monitoring service will soon have its own web site and there is a online demo available. Unfortunately, it wasn't operational at the time of this writing.

Just Look Right Here . . . at the Bright Light

PTI provides customized first line of support for a long list of services,

acknowledge that any company can sell data communications hardware, software and connectivity (the bricks) but they believe it takes the expertise of PTI's consulting and engineering staff (the mortar) to bind all of these components together smoothly and effectively.

Men (and Women) In Black

Even with their sunglasses on PTI can find a problem and solve it. How do they do that? Partly by doing things right the first time, and partly through PTI-TELL© Network Monitoring, their Remote Wide Area Monitoring service.

This system monitors any SNMP - manageable device and provides both historical and real-time statistics, including reports on bandwidth utilization, error and discard rates, and downtimes. Real-time monitoring continuously checks the status of network devices. If a device cannot respond, both the customer and PTI are notified via pager (alphanumeric or numeric) and/or e-mail. This allows proactive response to device failures, and the ability to service end-user clients to the maximum.

including after hours coverage with multiple digital pagers, (pro-active problem management), but their expertise doesn't stop there. They also offer a growing, complimentary range of cost effective telecommunications services and products, with a heavy emphasis on security. Here's a sampling:

- WAN and LAN management outsourcing
- Data Security and Planning, including disaster recovery design, system installation, penetration testing, staff training and security auditing
- Telecommunications hardware and software from a variety of North American vendors
- Networking Design and Implementation
- Data Communications Integration
- Sophisticated Traffic Studies of both

WANs and LANs to pinpoint congestion problems. Every product that PTI represents is thoroughly tested by their engineering team before it is recommended to clients. So now, who ya gonna call?

**For more information call
(905) 764-3246 or see
PTI's website: www.ptitel.com**